

# Start a real estate traineeship

and one day you can:

- be a licensed real estate professional
- be a specialist either in sales, leasing, auctioneering, etc
- be an agency/business owner

## Finish a Certificate III in Property Services

A one-year, full-time traineeship

**Result** — you are a member of the real estate team

## Finish a Certificate IV in Property Services

You can do that part-time while you earn money

**Result** — you can obtain a license and become a team leader  
(subject to NSW Fair Trading licensing requirements)

## Finish a Diploma in Property Services

You can do that part-time while you earn money

**Result** — you are a director or senior consultant in real estate

**Let the sky be the limit for your career now**

*ACFIPS Apprenticeship/Traineeship  
forum*



# Yes, I want to be a real estate professional

Great! Check out the subjects the real estate industry recommends to get you started.

## Years 9 and 10

### Mandatory subjects:

- English
- Geography or History
- Mathematics (Mathematics in Trades pathway)
- Personal Development, Health and Physical Education (PDHPE)
- Science

### Plus two (2) electives:

Now that you have decided on a real estate traineeship you should consider the following subjects as one or more of your electives if they are taught in your school.

- Commerce
- Graphics Technology
- Information and Software Technology
- Photographic and Digital Media
- Work Education

## Years 11 and 12

### Mandatory subjects:

- English or English Studies

### Plus electives:

Choosing one or more of these subjects will make sure the sky's the limit for your career in real estate.

- Business Services (VET)
- Business Studies
- Community and Family Studies
- General Mathematics (Mathematics in Trades pathway)
- Information Processes and Technology
- Legal Studies

